



**Associate of Arts Degree  
Transfer Pathway  
Business Administration Management and Marketing**

The following is a recommended sequence of courses for completing this Associate of Arts degree and transfer to a university. Developmental courses and prerequisite courses may not all be listed on the pathway below. Developmental courses and prerequisite course requirements, credit load and/or course availability may affect a student's individual progress. The pathway below is specifically intended for full-time students who begin their course work with the Fall semester. Students should always consult their online degree planner for the catalog year that they entered the college and meet with their Academic Advisor each semester to better understand typical course availability and individual program planning as this plan is subject to change.

**Required Courses and Recommended Sequence**

**Semester One - Fall**

|  |                   |
|--|-------------------|
| ENC 1101 Written Communication I*  | 3 credits         |
| MAC 1105 College Algebra   | 3 credits         |
| CGS 1000 Computer Information Systems  | 3 credits         |
| PHI 2010 Introduction to Philosophical Reasoning+ ( <i>recommended</i> )<br><i>Gen Ed Area IV Humanities</i> | 3 credits         |
| <b>Total Credit Hours</b>  | <b>12 credits</b> |

**Semester Two - Spring**

|  |                   |
|--|-------------------|
| ENC 1102 Written Communication II*   | 3 credits         |
| MAC 2233 Applied Calculus  | 3 credits         |
| CGS 1570 Integrated Business Apps Software   | 3 credits         |
| PHI 2631 Business Ethics+ ( <i>recommended</i> )<br><i>Gen Ed Area IV Humanities</i>   | 3 credits         |
| AST 1002 Descriptive Astronomy <i>or</i><br>BSC 1005C Diversity of Life <i>or</i><br>CHM 1020C The Chemistry of Everyday Life <i>or</i><br>ESC 1000C Earth and Space Science <i>or</i><br>EVR 1001 Introduction to Environmental Science<br><i>Gen Ed Area V Natural Science (one from above is recommended)</i> | 3 credits         |
| <b>Total Credit Hours</b>  | <b>15 credits</b> |

**Semester Three - Summer**

|  |                  |
|--|------------------|
| AST 1002 Descriptive Astronomy <i>or</i><br>BSC 1005C Diversity of Life <i>or</i><br>CHM 1020C The Chemistry of Everyday Life <i>or</i><br>ESC 1000C Earth and Space Science <i>or</i><br>EVR 1001 Introduction to Environmental Science<br><i>Gen Ed Area V Natural Science (one from above is recommended)</i> | 3 credits        |
| SPC 1608 Fundamentals of Speech Communication  | 3 credits        |
| <b>Total Credit Hours</b>  | <b>6 credits</b> |

**Semester Four - Fall**

|   |           |
|---|-----------|
| ACG 2021 Principles of Financial Accounting | 3 credits |
| ECO 2013 Principles of Macroeconomics+      | 3 credits |

|  |                   |
|--|-------------------|
| MAN 2021 Principles of Management and Organization   | 3 credits         |
| INR 2002 International Relations*+ ( <i>recommended</i> )<br><i>Gen Ed Area III Social Science</i> | 3 credits         |
| <b>Total Credit Hours</b>  | <b>12 credits</b> |

**Semester Five - Spring**

|  |                   |
|--|-------------------|
| ACG 2071 Principles of Managerial Accounting | 3 credits         |
| ECO 2023 Principles of Microeconomics        | 3 credits         |
| STA 2023 Elementary Statistics               | 3 credits         |
| GEB 1011 Introduction to Business            | 3 credits         |
| Any Gordon Rule Writing Course               | 3 credits         |
| <b>Total Credit Hours</b>                    | <b>15 credits</b> |
| <b>Total Degree Credit Hours</b>             | <b>60 Credits</b> |

\* *Gordon Rule*

+ *International/Intercultural*

*Students must meet the foreign language requirement of having completed two sequential foreign language courses in high school or at the postsecondary level (8 semester hours). Foreign language requirement has not been built into A.A. transfer pathway and will be additional requirement, if needed, prior to completion of Associate of Arts degree.*

*Students with questions pertaining to Business Administration Management and Marketing are encouraged to contact the department of Business and Technology.*

*Please check with the transfer University of your choice by the third semester at SCF for any prerequisites they may require.*